

Table I**AUM REPORT FOR THE QUARTER ENDED (31/12/2011)****Asset class wise disclosure of AUM & AAUM**

Rs. in Lakhs

Category	AUM as on the last day of the Quarter	Average AUM for the Quarter
Income	1,411,936.36	1,358,922.01
Equity (other than ELSS)	921,010.21	1,012,814.72
Balanced	62,752.00	68,521.76
Liquid	291,202.29	391,491.23
Gilt	16,697.97	14,814.79
Equity - ELSS	65,128.72	70,284.61
GOLD ETF		
Other ETF		
Fund of Fund investing overseas	131,829.13	139,641.15
Total	2,900,556.68	3,056,490.27

Table II**AUM REPORT FOR THE QUARTER ENDED (31/12/2011)****Disclosure of percentage of AUM by geography**

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	84%
Next 10 Cities	10%
Next 20 Cities	4%
Next 75 Cities	2%
Others	0%
Total	100%